

Architectural Control Committee Position

Greg Gorang – 979 Kendall Jackson

I am currently on the Woodridge ACC

I have a degree in Industrial Engineering and a Masters in Business Administration
My background is over 35 years in agriculture mainly with managing several processing plants, plant expansions and start-ups, business growth and development.

I have enjoyed my involvement with the Woodridge ACC and look forward to serving another year.

Architectural Control Committee Position

Shayne Butler – 115 Sonoma Ridge

Hello, my name is Shayne Butler and I would like to run for election to the Architectural Control committee (ACC). I served on the ACC in 2016 & 2018 and feel my past experiences serving and my background in the construction field will be a great asset in filling this position. My experience extends from welding & fabrication, heavy equipment operation, fence building, and the construction of bridges and pipelines. I have worked in the Oil and Gas industry, TxDOT and I am currently employed San Antonio Water System (SAWS).

I feel I would be helpful in preserving the integrity of the Woodridge Estates community for the current and future homeowners by utilizing my skill and experiences to represent the interest of the Woodridge Estate homeowners.

Architectural Control Committee Position

E. Wally Kinney

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Comfort, TX 78013

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EXECUTIVE and GENERAL MANAGEMENT

Budget and Expense Control
Contract/Price Negotiation
P & L Management

Sales and Business Development
Strategic and Market Planning

- ✦ Excellent communicator with emphasis on building strong employee/client relationships.
- ✦ Strong management and leadership skills, with ability to motivate professionals and maximize levels of productivity.
- ✦ Motivational management style with a record of building and retaining highly motivated sales teams.

EWK Consulting

Bank Consultant

2010–2018

Assisted banks in understanding their merchant credit card processing agreements and helped renegotiate the terms of the agreements when renewal occurred.

First Data Corporation

Senior Vice President/RSA West

2006-2010

General Manager for 24 Revenue Sharing Alliance Banks as SVP/Sales, for the Western District. Managed 9 managers and over 150 Account Executives – earning President’s Club recognition 2 out of the 3 years of eligibility. Tasked with a \$22mm annual revenue goal (second highest in the sales division in 2006, 2007 and 2008). Achieved over 93% each year, which was highest in the sales division in 2007, and 2nd highest among 9 territories in 2008. No SVP/Senior Sales Manager attained over 95% of plan in 2006, 2007, 2008.

National Data Corporation (NDC)/Global Payments, Inc.

Regional Manager/Director/Vice President

1989-2005

Regional Manager for Texas and the contiguous states for NDC/Global Payments in 1989 after the sale of the Texas Commerce Bank merchant portfolio. Over the next 15 years I was tasked with additional regions and was promoted to Director and later to VP. In 2004 I was managing Global Payment’s entire Direct Sales Group outside of the Mid-Atlantic and Northeast, with an annual revenue plan of over \$8mm. Received President’s Club recognition – 6 times over the 12 years of eligibility at Global Payments. This is the highest award an employee can receive at Global Payments. Only one hundred of Global Payment’s more than 3000 employees earned this recognition.

Capital National Bank/Texas Commerce Bank (TCB)

Vice President-Bankcard Services/Senior Vice President

1973-1989

Began my career as a sales rep at Capital National Bank (CNB) and developed quickly into a manager and was promoted to Vice President-Bankcard Services, and eventually to Senior Vice President. Created the credit card department at CNB, which later became Texas Commerce Bank and managed a large and diverse group of people and a wide variety of functions within the credit card department at TCB. I managed approximately 39 employees at the peak of the operation. In 1987 the TCB statewide Visa/MC Merchant program was transitioned to Austin under my leadership where we grew the business and packaged it for sale. Sold in 1989 to National Data Corp. (NDC) for \$7mm which was 7 times earnings.

SIGNIFICANT ACCOUNTS SIGNED

Ace Hardware-nation-wide (Chicago)
Calendar Club
Dell Computer
McCoy Lumber
Rice University
University of Texas System
Southern Methodist University
State of Texas (all agencies)
State of Illinois (all agencies)
Stephen F Austin State University

Texas A & M University System
Texas Automotive Wholesalers Association
Texas Hotel/Lodging Association
Texas Medical Association
Texas Restaurant Association
Texas Retailers Association
Texas State University
Thrifty Rent-A-Car-nation-wide (Tulsa)
USAA
Half Price Books

PUBLIC SERVICE

Texas State Securities Board (TSSB) – Appointed in 2008 and re-appointed in 2014. Have served as Chairman of the Audit Committee since 2010. During my tenure, the TSSB has generated between \$160mm and \$200mm per year in revenue to the General Fund with expenses never exceeding \$7mm per year.

North American Securities Administrators Association (NASAA) – Member
Austin Optimist Club/Optimist International – Past President/Lt. Gov./Life Member
Sunset Canyon Landowners Association – Founding President
Austin Chamber of Commerce – Life Member
Dripping Springs Youth Sports Association—President-1995-1997
Hays County Republican Party- Vice-Chairman
North Hays Republican Group- President, 2016-2019
Republican Party of Texas State Convention- Delegate for the past 20 years

EDUCATION

Southwest Texas State University 1970-Biology
American Institute of Banking – Advanced Certificate – 1978
Numerous Sales/Marketing Certificates

REFERENCES

Brook Brookshire
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